## **Contract Facilitation**

With 40+ years' experience in the IT Contractor Market and 5+ years in the NDIS Workplace it was obvious that there was a shortage of "Good" workers in the industry yet there were experience older/retirees/age pensioners wishing to work for a little extra income. NDIS providers would rather hire younger persons to work for them, at the award rates, who may have the schooling requirements, but do not have the work experience.

Many clients just needed "Self-Care Activity" related services that did not require certifications, but the worker needed a good rapport, and a comfortable working relationship with their client.

Families and partners of NDIS clients discussed if persons known to them (not family) could work as their provider. These workers did not wish to become a sole trader (getting an ABN), and they only wished to work for this client known to themselves. This situation was resolved by the "Contractor-Umbrella" that I had previously, successfully applied in my IT business – Peter Cooke Consultants. This service "Contract Facilitation" enables persons known to the client to work for them with legitimate commercial coverage.

Families of clients have friends and individuals who are well known to the client. These individuals are able, and willing to provide this casual support. These people are a valuable workforce who are not utilized, they are not seeking employment, but they are available for their known client.

In "Contract Facilitation" the worker receives most of the rate charged, and all costings and margins are transparent to both the client and the worker.

NDIS Fund Managers pay within 3-5 days after receipt of a valid authorised invoice. I pay the "Contract Facilitated Provider" on the day that I receive payment. This then has no financial component involved. All payments and government taxes are paid in accordance with the current regulations and to the workers identified bank and superannuation fund.

NDIS Contract Services "Margin" pays for the

- "Contractor-Umbrella"
- "Paperwork & Recording"
  "Invoicing"
- "Payments"
- "ATO & Government Reporting"

To clarify the details, I have included examples on the following page. These are examples only, and they are not definitive. Rates are negotiable.

## **Contract Facilitation Working Example**

Rates are Negotiable. Payment is due when the Fund Plan Manager payment is received.

Casual/Part-Time "Award Payment Rates" (Top 2 Grey Rows)

Provider	SGL	Total Provider	Finance	Workers Insurance	Payroll Tax	Client Rate	Margin
\$/Hour	11.00%	\$/Hour	0.00%	~2.25%	4.85%	\$/Hour	\$/Hour
27.00	2.97	29.97	0.00	0.61	1.31	60.00	28.11
30.00	0.00	30.00	0.00	0.00	0.00	60.00	30.00
43.00	4.73	<mark>47.73</mark>	0.00	0.97	1.94	60.00	<mark>9.36</mark>
43.50	4.97	<mark>48.29</mark>	0.00	0.98	2.11	60.00	<mark>8.62</mark>
44.00	4.84	<mark>48.84</mark>	0.00	0.99	2.13	60.00	<mark>8.04</mark>
44.50	4.90	<mark>49.40</mark>	0.00	1.00	2.15	60.00	<mark>7.44</mark>
45.00	4.95	<mark>49.95</mark>	0.00	1.01	2.18	60.00	<mark>6.86</mark>
45.25	4.98	<mark>50.23</mark>	0.00	1.02	2.19	60.00	<mark>6.56</mark>

"Contract Facilitation" Rates (Bottom 5 Yellow Rows)

## Resident Tax Rates 2023 / 2024

Taxable Income	Tax on this Income		
0 - \$18,200	Nil		
\$18,201 - \$45,000	19c for each \$1 over \$18,200		
\$45,001 - \$120,000	\$5092 plus 32.5c for each \$1 over \$45,000		
\$120,001 - \$180,000	\$29,467 plus 37c for each \$1 over \$120,000		
\$180,001 and over	\$51,667 plus 45c for each \$1 over \$180,000		

The above rates do not include the Medicare levy of 2%

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